



Gambar 13. Struktur Organisasi PT. Hero Supermarket Tbk.



02/24/09

### TRADING TERM FOR PT. HERO SUPERMARKET INC.

Fr 7145 7th 237 112

Tax: 8296067

CONTRACT NO: \_\_\_\_\_ CONTRACT DATE: \_\_\_\_\_ PREVIOUS CONTRACT NO: \_\_\_\_\_

TRADING TERM PERIOD : Month **01 01 2009** Month **01 12 2008**  
 DEAL TO PRINCIPAL / SUPPLIER : Code: **1148** Name: **RE LEBO FORD**  
 BILL TO PRINCIPAL / SUPPLIER : Code: **1148** Name: **RE LEBO FORD**  
 DEDUCT TO SUPPLIER : Code: **1148** Name: **RE LEBO FORD**

1. DATA PURCHASE BY VENDOR ALL P/LM : Code: \_\_\_\_\_  
 2. DATA PURCHASE BY P/LM ALL VENDORS (PRODUCT CATEGORY CODE) (SEE PRICE LIST SUPPLIER) : **1148 / 821**  
 3. DATA PURCHASE BY VENDOR BY P/LM (P/LM CODE, PRODUCT CAT CODE) (SEE PRICE LIST SUPPLIER) : \_\_\_\_\_

	HERO	STARMART	GUARDIAN	GIANT
TRADING DISCOUNT FROM PRICE LIST (%)	NETTO			
NEW PRODUCT INTRODUCTION DISCOUNT (%)				
DISTRIBUTION ALLOWANCE (DISTRIBUTION TYPE "M") (%)	5.0%			
DAMAGED ALLOWANCE (%)	0.5%			
TERM OF PAYMENT (Days)			60 DAYS	

REBATE	3.0%			
63. FOOD REBATE (%)				
64. ADVERTISING REBATE (%)				
65. OTHER REBATE (%)				
66. PROMOTION REBATE (%)				
67. PROMOTION REBATE FIXED (\$)				
PAYMENT CONDITION (PROMOTION FUND 1800 + 3.ATA)	TERM 18	TERM 30	TERM 30	TERM 45
68. SERVICE LEVEL: M = N/A (Quarterly Review)				

BUSINESS DEVELOPMENT FUND:				
69. PROMOTION DISPLAY (Per)				
70. BANNER PROMO (Per)				
71. CATEGORY EVENT (Per)				
72. NEW SUPERMARKET PARTICIPATION (%)				
73. NEW MARKET PARTICIPATION (%)				
74. SEASONAL PARTICIPATION (%)				
75. NEW STORE OPENING PARTICIPATION BY STORE (Per)				
76. NEW STORE OPENING DISCOUNT (%)				
77. ADDITIONAL PARTICIPATION BY STORE (Per)				
78. NEW STORE DISCOUNT (%)				
79. NEW LINE TICKET BY PRODUCT (Per)	500,000			
80. NEW LINE TICKET BY STORE (Per)	2,500,000			
81. SUPPLIER CHANGE CHARGED (Per)				

82. VOLUME PURCHASE REBATE (%) (BY BUSINESS) (SEE PURCHASE)		HERO	STARMART	GUARDIAN	GIANT
ACTUAL PURCHASE (\$M)	CONDITION	18,117,257			
TARGET PURCHASE (\$M)	COUNTRY	60,000,000			
1st TIER	95% TO 99%		0.50%		
2nd TIER	100% TO 108%		1.00%		
3rd TIER	112% ABOVE		1.50%		
ADDITIONAL CHARTER TARGET % GROWTH					

NAME OF AUTHORIZED SUPPLIER REP: COMPANY	Hero Supermarket	Star	Specialty
	Signature	Signature	Signature
Signature & Company Name (Printed & Dated)	Signature	Signature	Signature

**IMPORTANT TERMS:**  
 1. All goods are purchased on a non-returnable basis, unless otherwise stipulated in this document.  
 2. This Trading Term shall be effective for the above trading period commencing January 1 and continues to apply until stated unless or amended by writing by us.  
 3. This terms will be applicable to all purchases by our Home group business.  
 4. New product support is only valid above the Trading Term promotion support.  
 5. Home Group is entitled to conduct the use of volume requirement for promotion period until the following 18 months.

No. Urut: TANGGAL: 18 09 99

Pengiriman Barang Ke: **heiq** **Je Leng Jaya**

Cabang: **cibitung gic**

No. S. Pesanan: **P0109128**

Pemesan: **Nº 010717**

Nama Supplier: **PKP / NON PKP (coret yang tidak perlu)**

No. NPWP: **PKP / NON PKP (coret yang tidak perlu)**

No.	Nama Barang	Kode Flu	Ukuran	Jumlah Satuan		Harga Satuan	Nilai Seluruhnya
				Krim	repto		
1	flying wheel tali	70717		1		205800	205800
2	packing 500s	300320		10		46000	460000
3							
4							
5							
6							
7							
8							
9							
10							

Jumlah Kotor	1.05800
- Potongan 1	
- Potongan 2	
Jumlah Bersih	
+ PPN Bm	
+ PPN 10%	
<b>TOTAL FAKTUR:</b>	<b>1.05800</b>

Barang diterima oleh: Disetujui:

Manager: Stempel Supplier:

PT. BINA BANGUNAN JAWA  
Jl. Seroja 177 No. 1A  
Jember  
Jember Selatan

Tgl. THO : 06-02-2007  
Hari : Selasa  
J a a : 12:56:08  
Page : 1

PT. BINA BANGUNAN JAWA  
NO. THO : A97691702/07  
Tgl. Keabali : 20-02-2007

No. Kev : B-021  
# pembetulan

- Barang bayar  
- Ditras dari : L18 per LE LBG FNG

LOP NUMBER : AL0553307A

Jumlah Lembar Faktur Komersial :	1 Lembar
Jumlah Lembar Faktur C.Moto :	0 Lembar
Jumlah Lembar Faktur Pajak :	0 Lembar
Jumlah Rupiah Pajak :	0
Jumlah Rupiah Credit Note :	0
Jumlah Rupiah Tagihan :	1,849,815

Di Setai Melu Konsep Pekerjaan di-layani hanya 2 minggu dari TERSEBUT KEHALI disalah.  
Ditras dari :

( ANH ) ( ..... )

Info

PT. HERO SUPERMARKET  
 JL. GATOT SUBROTO 177 Kav 64  
 JAKARTA 12810  
 T E L E P H O N E  
 01-302-384, 1-091-000-  
 P O 021-83788155 FAX 021-83740516

Purchase Order: P1021272  
 Version: 3  
 Date: 08-AUG-2008  
 Page: 1

Supplier: 1148  
 16 LEMO FORM  
 GG. MOCUI NO.20  
 JAKARTA-BABAT  
 JAKARTA-BABAT  
 P. 6919234, 8305725

Deliver To: 300  
 HERO DRY  
 JL. INDOFARMA PT001 RW03  
 APRESI TOL CIBITONG  
 DESA SUKADARU  
 CIBITONG - BEKASI 17520

Contact: Hero Rebuying  
 Delivery Date: 12-AUG-2008  
 Delivery Time: 10:00

Item Stock Code-PUO Description	Qty	Pallet Unit	Full Order Qty	Order Qty	Unit Price	Extended Price	Whsekt Dmgoket
1 707171 FUXING WML TALI BAFIA SONG	175	24	CARTON	5	375,193.07	1,875,915.34	5.004 0.304

Warehouse Allowance 93,735.71  
 Damage Allowance 5,375.56  
 GRAND TOTAL 1,772,746.00

## BUKU TAMU & REGISTRASI FAKTUR

Cabang : \_\_\_\_\_

No. 012300

Hal : \_\_\_\_\_ Tanggal : \_\_\_\_\_

Jenis :

No.	DIISI OLEH SUPPLIER				DIISI OLEH ADM - SPM						
	Nomor Faktur	Code Suplai	Nama Supplier	Total CP	Total SP	HU	HB	DP	QT	TT	KET.
01											
02											
03											
04											
05											
06											
07											
08											
09											
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25											
Lbr (.....Jumlah.....)											

Kelom tanda tangan dan nama jelas:

1. Kp. Gudang	2. Store Mgr. -	3. Adm. Spm.	4. Data Checker & Computer	5. Rechecking	6. Invoice Ctr.
(.....)	(.....)	(.....)	(.....)	(.....)	(.....)
Control check faktur.....	jumlah lembar	Lbr	Lbr	Lbr	Lbr

Keterangan tambahan :

Aas dan copy 1 ke accounting - copy 2 file administrasi spm - copy 3 file gudang



No : 03/GA.HUMAS/ VIII/2012

PT Hero Supermarket Tbk.  
Dedung-HERO II,  
J. Jend. Gatot Subroto 177A,  
Jakarta 12070, Indonesia  
PO Box 46736/JKTJl Jakarta 12046  
Telephone: (621) 43783300  
Facsimile: (621) 4319220

#### Surat Keterangan

Yang bertanda tangan dibawah ini atas nama pimpinan PT Hero Supermarket – Tbk Jakarta, menerangkan bahwa :

Nama : EWI KRISTINA BANJARNAHOR  
Universitas/Akademi : UNIVERSITAS KRISTEN INDONESIA  
Fakultas/Jurusan : FAKULTAS EKONOMI  
No Mahasiswa : EA-0532230020

Adalah benar telah melakukan riset di PT Hero Supermarket untuk bahan pembustan laporan akademis dengan judul

**\*SISTEM PENGENDALIAN INTERN PADA PERSEDIAAN BARANG DAGANG\***

Demikian surat keterangan ini dibuat agar dapat dipergunakan sebagaimana mestinya.

Jakarta, 05 AGUSTUS 2012

PT Hero Supermarket Tbk



## **DAFTAR RIWAYAT HIDUP**

**NAMA** : **EWI KRISTINA BANJANAHOR**

**JENIS KELAMIN** : **PEREMPUAN**

**TEMPAT DAN TANGGAL LAHI** : **SIDIKALANG, 02 FEBRUARI 1992**

**PENDIDIKAN** : **SD TRIKORA,SIDIKALANG 2001**

: **SMP.SW.PERG.NASIONAL SDK 2007**

: **SMK.N 1 SDK 2009**

**AGAMA** : **PROTESTAN**

**KARYA TULIS** : **SISTEM PENGENDALIAN INTERN**

**PERSEDIAAN BARANG DAGANG**

**PADA PT. HERO SUPERMARKET TBK**