

16-17 December 2023 - Portugal

PROCEEDINGS

BOOK

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EDITORS

Dr. Muhammad Ali Tarar

Dr. Maurey Bond

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International CEO

(Communication, Economics, Organization)

Social Sciences Congress

PROCEEDINGS E-BOOK

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Presentation

We are delighted to introduce Polytechnic Institute of Portalegre, Acacia University, Sekolah Tinggi Manajemen IPMI (IPMI - International Business School), Mohanlal Sukhadia University, Samarkand Branch of Tashkent University of Economics, International Vision University, Alfred Nobel University, Nişantaşı University, University of Prizren, Cyprus West University, Insec, NCM Publishing, CEO Tekmer, Universitas Bhayangkara, Knowledge Laboratory and Ostim Technical University served as the vehicle of dissemination for a showpiece of articles at the International CEO (Communication, Economics, Organization) Social Sciences Congress (CEO SSC 2023, Portalegre, Portugal) that was held online and offline on December 16-17, 2023. CEO Congress aims to provide a platform for discussing the issues, challenges, opportunities and findings of Communication, Economics, Organization and Social Science research. The organizing committee with feedback from the division chairs and the members of the scientific committee foresaw an opportunity and research gap in the conference theme, that pitches for pressing issues in the business world. Presentations are in Turkish & English.

2023 Int. CEO Congress takes place with the participation and contributions of 323 academics from 33 countries: Afghanistan, Albania, Argentina, Australia, Azerbaijan, Cameroun, China, Ethiopia, France, Georgia, India, Indonesia, Kyrgyzstan, Malaysia, Morocco, Netherlands, New Zealand, Nigeria, Pakistan, Philippines, Poland, Portugal, Romania, Russia, Saudi Arabia, South Africa, Spain, Sweden, Thailand, Türkiye, Ukraine, United State of America and Uzbekistan.

It is a great privilege for us to present the Proceedings Book of CEO SSC 2023 to the authors and delegates of the conference.

Several manuscripts from prestigious institutions could not be accepted due to the reviewing outcomes and our capacity constraints. Participation from 122 different institutions or universities. The 2 days long conference gathered close to 323 national and international attendees to enliven a constellation of contributions. 132 papers of the 190 papers approved to present at the congress are outside of Türkiye. 70% of the papers presented at the congress are from outside Türkiye. Best paper awards were issued to distinguished papers.

On the day of completion of this journey, we are delighted with a high level of satisfaction and aspiration. It is important to offer our sincere thanks and gratitude to a range of organizations and individuals, without whom this year's conference would not take place. This conference would have not materialized without the efforts of the contributing authors for sharing the fruit of their research and the reviewers for scrutinizing, despite their busy schedules. We also thank our members and colleagues who accepted the duty to participate in the Scientific Committee and for their valuable help in the screening, selecting, and recommending best contributions.

All presentations made during the congress were published on the social media accounts of the CEO Congress.

Uluslararası CEO (İletişim, Ekonomi, Organizasyon) Sosyal Bilimler Kongresi

Sunuş

16-17 Aralık 2023 tarihlerinde "8. Uluslararası CEO İletişim, Ekonomi ve Organizasyon Sosyal Bilimler Kongresi" Polytechnic Institute of Portalegre ev sahipliğinde Portekiz'in Portalegre şehrinde, Acacia University, IPMI Uluslararası İşletme Okulu, Mohanlal Sukhadia University, Samarkand Branch of Tashkent University of Economics, International Vision University, Alfred Nobel University, International Gorazde University, Nişantaşı Üniversitesi, University of Prizren, Cyprus West University, Insec, NCM Publishing, CEO Tekmer, Universitas Bhayangkara, Knowledge Laboratory ve Ostim Teknik Üniversitesi iş birliği ile online ve fiziki katılımlar ile gerçekleşmiştir.

Kongremizde Afganistan, Arnavutluk, Arjantin, Avustralya, Azerbaycan, Kamerun, Çin, Etiyopya, Fransa, Gürcistan, Hindistan, Hollanda, Endonezya, Kırgızistan, Malezya, Fas, İsviçre, Yeni Zelanda, Nijerya, Pakistan, Filipinler, Polonya, Portekiz, Romanya, Rusya, Suudi Arabistan, Güney Afrika, İspanya, Tayland, Türkiye, Ukrayna, Amerika Birleşik Devletleri ve Özbekistan gibi 33 ülkeden ve 120 kurum/üniversiteden 323 akademisyen tarafından hazırlanan 190 bildiri sunulmuştur.

Kongremize **293** bildiri özeti gönderilmiş, editör ve hakem süreçlerinden sonra bunlardan **210** tanesi sözlü sunuma kabul edilmiş, ancak **34 oturumda 190 bildirinin sunumu** gerçekleşmiştir. Sunulan bildiriler, **978-625-98685-0-9** ISBN'li bu e kitapta yayımlanmaktadır.

Kongrede sunulan 190 bilidirinin 58'i Türkiye ve 132'si yurt dışındandır. Yayınlanan bildirilerin %70'i Türkiye dışındandır.

Önceki Uluslararası CEO Kongre'lerde olduğu gibi 8. Uluslararası CEO Kongre'de de hem bildiri özet kitabında hem de tam metin kitabında yabancı oranı %50'den fazladır.

Okumakta olduğunuz tam metin kitabında yayınlanan tam metinlerin ise %50'den fazlası Türkiye dışındandır (59 yabancı (Türkiye dışından), 44 Türkiye'den).

Onaylı ve yayınlanan 190 bildiriden üçü Türkiye'den ve dördü yurt dışından olmak üzere yedisine en iyi bildiri ödülü duyurulmuştur.

Kongre esnasında gerçekleşen tüm sunumlar kongrenin sosyal medya hesaplarında yayımlanmıştır. Tekrar yararlanmak istendiği durumlarda CEO Congress sosyal medya hesaplarından izlenebilir.

Kongrenin bilim insanlarına, kamu ve özel sektör ile STK'ların yönetiminin etkinliğine katkı bulunmasını temenni eder, bildirileriyle katkıda bulunan akademisyenler ile düzenleme kurulu, danışma kurulu, bilim ve hakem kurulundaki meslektaşlarımıza ziyadesiyle teşekkür ederiz.

A Special Thanks To...

Below is a list of individuals who have supported **CEO Congress 2023 Portugal** by donating some of their time. It is these people who make our work possible and have been a great help. We would like to say a special THANK YOU for all those listed below.

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From Türkiye

- 1. The Association Between the Number of Analysts Following, Income Smoothing Behaviours, Value/Gowth Characteristics on the Accrual Earnings Manipulation Practices of the Firms **Asst. Prof. Dr. Omer Faruk BUYUKKURT**
- 2. Expectations of Certified Public Accountant (CPA) from the Interns: A Research in Malatya Province Öğr. Gör. Dr. Nazan GÜNGÖR KARYAĞDI, Öğr. Gör. Dr. Özge ÖZKAN
- 3. Generative AI and Innovation Dr. İbrahim YIKILMAZ, Prof. Dr. Muhsin HALİS

Outside Türkiye (International)

- Financial Distress and Measurement of Key Financial Performance Analysis of Cosmetic Companies in Indonesia (Case study: PT. Mustika Ratu Tbk, PT. Marta Berto Tbk and PT. Kino Indonesia Tbk, Period 2018-2022) – Yulisfan, Prof. Dr. Wiwiek Mardawiyah DARYANTO
- 2. Production Machine Management Using Scrum Methodology and Machine Downtime Prediction Using The Naive Bayes Algorithm Fried SINLAE, R Wisnu Prio PAMUNGKAS, Sri REJEKI, Nani SUDIARTI, Dewi Puspaningtyas FAENI
- 3. European Framework in The Centre of The Preparation of Albanian Students as Future Entrepreneur **Dr. Teuta Hazizi (Balliu)**
- 4. Antecedents and Consequences of Emotional Exhaustion' Call Center Employees Netania EMILISA, Justine TANUWIJAYA, Andreas Wahyu GUNAWAN, Deasy ASEANTY, Norzanah Mat NOR, Adinda MEUTIA

Keynote Speeches

Dr. Yolanda Masnita, MM.- Dean Fakultas Ekonomi & Bisnis Universitas Trisakti Jakarta Indonesia

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Guest Speeches

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Asst. Prof. Dr. Sachin GUPTA, Mohanlal Sukhadia University - India

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Financial Performance Measurement and Analysis of PT. Indofood Sukses Makmur Tbk. before and during the COVID-19 Pandemic in Indonesia

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ABSTRACT

The COVID-19 pandemic has been a major hit on companies and markets in Indonesia. As of May 2021, Indonesia became one of the countries with the highest number of novel Covid-19 cases with 47,150 deaths reported. To help contain the virus, the government implemented Large Scale Social Restrictions leading to numerous lockdowns and disruptions. This caused a fall in business and economic performance in many sectors of the economy including retail and travel. The Fast Moving Consumer Goods (FMCG) industry is one such industry impacted by the pandemic. Despite sales drop in various consumer products such as dairy and beverages, the sector experienced increased demand for personal care and staple food products. PT. Indofood Sukses Makmur Tbk, the leading FMCG company in Indonesia gained a significant increase in revenue and net profit as the lockdowns stipulated stockpiling of instant noodles and other staple foods. The purpose of this study is to measure the financial performance of PT. Indofood Sukses Makmur Tbk. before and during the COVID-19 pandemic by analyzing the Current Ratio, Return on Asset (ROA), Net Profit Margin (NPM), Total Asset Turnover and Debt to Asset ratios. The data used in this study are annual financial statements from the period 2018-2022. The results hope to provide valuable insights on the impact of a global pandemic on the financial performance of PT. Indofood Sukses Makmur Tbk. and contribute to its future management decision making.

Keywords: COVID-19 Pandemic, Fast Moving Consumer Goods, Financial Performance Analysis



1. INTRODUCTION

1.1 COVID-19 Pandemic outbreak in Indonesia

In early 2020, the Corona Virus Disease 2019 (COVID-19) pandemic hit the global landscape. The virus was discovered in December 2019 in Wuhan, Hubei province, China, has spread rapidly to almost all countries. As of May 2021, Indonesia became one of the countries with the highest number of novel Covid-19 cases and the lowest testing rate in Southeast Asia, with 47,150 deaths reported between March 2020 to May 2021. The government implemented various countermeasures such as Large Scale Social Restrictions to help contain the virus. (Lapor COVID-19, 2021). This resulted in major disruptions in cash flow and business operations in many sectors of the economy such as aviation, travel and retail. The retail industry recorded a 32 percent fall in daily earnings per outlet in West Jakarta, while hotel occupancy rate fell to 30 to 40 percent as of March 2020 (TheJakartaPost, 2020)

1.2 Fast Moving Consumer Goods (FMCG) Industry in Indonesia

The Fast Moving Consumer Goods (FMCG) industry is the fourth largest sector of Indonesia's largest industries and a huge proponent of its economic growth. They provide everyday goods such as soft drinks, snacks, meat and dairy products. The products reach all walks of lives and meet the demand of everyday needs (MJ & Nuswantara, 2022). Some of its primary growth factors are due to the growing consumer spending power and demand, with Indonesian households spending 20% of their income on FMCG products (In Corp, 2021). The growth in digitalisation also helped boost the industry with an increased use of online shopping and digital advertising enabling greater reach and purchase rate (Market Research Indonesia, 2022). The sector still presents an optimistic prospect, with the government increasing infrastructure expansion, SMEs development and e-commerce to boost FMCG growth in the coming years (HSBC Indonesia, 2017) with an expected compound annual growth rate (CAGR) of 7.6% from 2021 to 2025 (InvestinAsia, 2023).

1.3 About Indofood

Established in 1990 by Sudono Salim, PT. Indofood Sukses Makmur Tbk. is the leading FMCG company in Indonesia that aims to be a "Total Food Solution company with operations in all stages of food manufacturing". As of November 2023 Indofood has a market capitalization of \$3.65 Billion. The company has been providing the needs of everyday consumer products for Indonesians with consistent demand for well-known brands such as Indomie, Lays and Indomilk enjoyed by everyday Indonesian households.

They have various lines of businesses:

- 1. Consumer Branded Products such as instant noodles and snack foods
- 2. Bogosari Group, a producer of wheat flour and pasta currently has an installed annual capacity of over 13 billion processed packs and 23 manufacturing plants throughout Indonesia
- 3. Agribusiness Group covering research and development, seed breeding and palm oil cultivation
- 4. Distribution with an extensive network of subsidiaries and third party logistics. The number of stock points have been expanded aggressively since 2005 and penetrated through every corner of the archipelago including retail outlets and traditional markets.



Besides its large customer base in Indonesia, Indofood has also been exporting its products to various countries such as Australia, Singapore and Africa. In the first quarter of 2023, Indofood's export sales made up 26.25 percent of its total sales. Its exports increased by 8.78 percent year-on-year as of March 2023 (Timorria, 2023)

1.3 Impact of COVID-19 on Fast Moving Consumer Goods (FMCG) Industry in Indonesia

The Fast Moving Consumer Goods (FMCG) industry is impacted by the pandemic. The industry also saw a drop in sales in some products such as beverages and dairy products due to fewer people visiting restaurants and retail stores. However, the negative impacts are countered by a greater consumer purchase volume per visit and a rise in personal care products such as detergents and soaps (Nathaniel, T., 2020). There is a growing demand for personal health and home food products, coupled with the growth of e-commerce, especially weeks prior to lockdowns (ABeam Consulting, 2023). In the third quarter of 2020, Indonesia saw an overall positive year-on-year change in the FMCG market value by 8.8% (EPR Indonesia, 2021). Due to government crowd control measures, 74% of Indonesians changed their shopping habits and some 63% of customers used online shopping more often, increasing demand and sales in the industry (In Corp, 2021).

That said, there are still some challenges that need to be overcome by FMCG companies as a result of the covid-19 pandemic. The drastic increase in consumer demand made it difficult for manufacturers to manage production schedules within a short period of time. Raw materials became scarce which slowed down production, delivery and procurement. This greatly decreased order fulfilment and led to a rise in raw material costs. (Timotius et al., 2022). Inflation increased slightly from the beginning of January to March 2020 but decreased and remained stable from April 2020. Asmadina et al. (2021) found that the relationship between the number of COVID-19 cases and inflation are negative. This is due to reduced economic activity and government efforts to control the spread of the virus using social restrictions.

Inflation Covid Cases

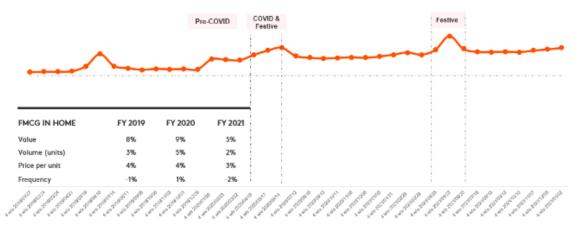
Figure 4. Relation between inflation and cases of Covid-19

Source: Bank Indonesia, Worldometer.

Sales of various categories such as health, beauty and food still showed notable growth compared to pre-pandemic levels especially due to the ease of mobility restrictions. Indonesian consumers still remain confident during the pandemic era (Neilson IQ, 2022). This is also supported by the e-commerce sector which shows 51 percent increase in penetration between 2020 to 2021 (Kantar, 2022).

FMCG PERFORMANCE

In comparison to pre-pandemic levels, FMCG growth is still in recovery mode. This is aligned with better macroeconomic conditions and modest growth in household spending.



KANTAR

Source; FMCG in Home | Indonesia Urban + Rural.

Indofood also managed to achieve performance resilience during the pandemic era through its vertically integrated business model, well-known consumer branding and increased demand for



processed foods such as instant noodles. It experienced a net profit gain of 31.5 percent year-on-year (yoy) to Rp6.46 trillion in 2020 and growth in revenue by 6 percent year-on-year (yoy) to Rp 81.73 trillion (Harsono, N. 2021). This is driven by government social restrictions and lockdowns which stipulates stockpiling of staple food products, with instant noodles being Indofood's largest sales contributor due to its convenience and affordability (Asia Pacific Food Industry, 2020).

2. THEORETICAL FRAMEWORK

2.1 Resource Based View (RBV)

Financial performance is essential to a company's growth and management effectiveness of a firm. It reflects how internal resources are being utilised to produce value (Ahinful et. al., 2021). According to the Resource Based Theory by Barney (1991), firm resources such as assets, management processes and others are optimised to improve efficiency resulting in competitive advantage. The endowment of valuable resources by itself is not sufficient, companies must have the ability to exploit these resources to achieve maximum business performance.

The resource based theory sees resources as rare and unsubstitutable, thus it is essential for firms to strive for efficiency (Alarussi, 2020). It assumes that resources are heterogenous and imperfectly mobile resulting in better company performance when properly used (Ahinful et. al., 2021). Efficiency is defined as the ability to perform a task without wasting much time and energy. In the context of company performance, it describes how resources are well used by firms to achieve company objectives (Alarussi, 2020). Hence, financial resources possessed by a company must be optimally utilized in order to increase company value, competitiveness and long-term growth prospects.

The Resource Based View (RBV) is critical in understanding why some companies succeed and others not. The growth of Indofood and other Fast Moving Consumer Goods (FMCG) companies can also be attributed to how they convert resources into value, especially in the midst of a global pandemic such as COVID-19.

2.2 Financial Ratio Analysis

Financial statements are used to provide information about the company's financial performance and situation. They contain important accounting information that is crucial for management analysis and decision making (Lindstorm, 2020). To study a company's effectiveness in transforming economic resources into value, analysis of key financial ratios is fundamental in gaining a better understanding of a company's comprehensive financial performance and its competitiveness in the industry. Financial ratios such as profitability, liquidity, leverage and efficiency have become crucial to evaluating a company's financial stability and growth potential (Rashid, 2021).

Profitability

Profitability is an important measure of firm value. High profitability shows good company prospects so that investors will respond positively to these signals prompting the increase of



firm value. High profitability shows good company prospects so that investors will respond positively to these signals prompting the increase of firm value (Husna & Satria, 2019).

Ratios commonly used to measure profitability are Return on Asset (ROA) and Net Profit Margin. The Return on Asset (ROA) shows how much profit is generated by each unit of assets in the company. It measures the management effectiveness in converting assets to profit (Rohmandika et. al., 2023).

Return on Asset (ROA) =
$$\frac{Net Income}{Total Assets}$$
 (1)

Net Profit Margin measures how much profit is remaining out of its revenue after deducting all operating expenses, interest and tax (Dita, A. H. and Murtaqi, I., 2014). It indicates a company's ability to generate profit which indicates financial efficiency (Supriono, 2022). The higher the net profit margin of a firm, the more profitable it is.

Net Profit Margin =
$$\frac{Net Income}{Total Revenue}$$
 (2)

Liquidity

Liquidity ratio are used to measure the company's ability to pay off short-term obligations at maturity and its operational activities. A company with more liquid assets available has a greater ability to meet its financial obligations (Sari et. al., 2022). Current ratio is often used to measure the availability of current assets owned by the company compared to the total current liabilities. The higher the current ratio, the better the company is at meeting its short-term obligations which decreases solvency risk (Satria & Husna, 2019).

Current Ratio =
$$\frac{Current \ Assets}{Current \ Liabilities}$$
 (3)

Leverage

Leverage ratios are used to indicate a company's solvency and relative debt level. The leverage ratio indicates the extent to which a company finances its operations using debt (Ilham et. al., 2022). It is also reflective of the amount of financial risk the company is exposed to (Lenka, 2017). The higher the proportion of debt relative to asset, the greater the financial risk borne by the company (Kurniawan, 2021).

$$Debt \ to \ Asset \ Ratio = \frac{Total \ Debt}{Total \ Assets} (4)$$

Efficiency

Efficiency ratio helps to evaluate how effective a company is maximizing its assets to generate revenue (Utami and Muslih, 2022). These assets may include fixed assets (eg. plants and equipment), inventory, accounts receivable and others. The Total Asset Turnover ratio indicates the efficiency of an enterprise in managing total assets to generate revenue. The higher the asset



turnover, the more efficient the organisation is in utilising its assets to generate sales reflecting good management efficiency (Linda, 2022).

$$Total \ Asset \ Turnover \ Ratio = \frac{\textit{Net Sales}}{\textit{Total Assets}} (5)$$

3. RESEARCH METHODOLOGY

3.1 Research Questions

While the COVID-19 pandemic had negatively impacted many sectors of the economy and dampaned economic growth, the Fast Moving Consumer Goods (FMCG) sector gained momentum from its increased market demand and sales growth. Given this phenomenon, this study presents a few key research questions:

- 1. How was the overall financial perfromance of PT. Indofood Sukses Makmur and its industry before and during the COVID-19 Pandemic?
- 2. Which financial aspects of PT. Indofood Sukses Makmur improved and which slowed down?
- 3. Did the financial performance PT. Indofood Sukses Makmur and its industry actually benefit from the COVID-19 pandemic?

3.2 Research Objective

From the research questions proposed, the research objectives can be broken down into three:

- 1. To analyse key financial ratios (profitability, liquidity, leverage and efficiency) and determine the overall financial performance of PT. Indofood Sukses Makmur Tbk from the pre-pandemic years (2018-2019) and during the COVID-19 pandemic years (2020-2022)
- 2. To determine the financial aspects of PT. Indofood Sukses Makmur Tbk that improved and the ones that declined as a result of the COVID-19 Pandemic
- 3. To determine if the overall financial performance of PT. Indofood Sukses Makmur Tbk improved as a result of the COVID-19 Pandemic

The results of this study aim to provide valuable insights on how a global catastrophe such as the COVID-19 pandemic affects the company's performance which may be useful for future management decision-making.

3.3 Research Method

This research adopts a quantitative descriptive and inferential research method, with a purposive sampling technique to collect the required sample data. The sample examined consists of annual financial statements from PT. Indofood Sukses Makmur Tbk. from the year 2018-2022. The Current Ratio, Return on Equity (ROE), Net Profit Margin (NPM), Total Asset Turnover and Debt to Asset are measured and analyzed to determine the changes of financial performance of ICBP before and during the COVID-19 pandemic.



4. RESULTS AND DISCUSSION

Liquidity

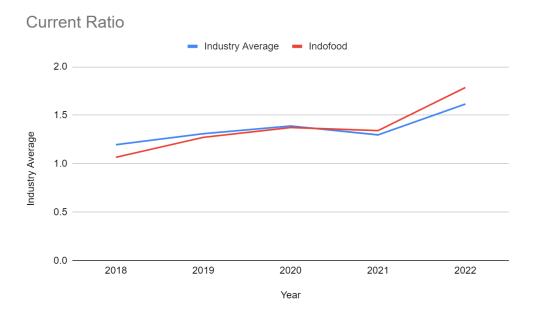


Figure 1. Current Ratio

Table 1. Current Ratio

Indofood	Industry Average	Year
1.07	1.20	2018
1.27	1.31	2019
1.37	1.39	2020
1.34	1.30	2021
1.79	1.62	2022

Current ratio of Indofood showed a positive uptrend from the pre-pandemic years (2018-2019) until the COVID-19 breakout in 2020. The industry also showed a similar trend but with a higher value of current ratio. This means that right up to the COVID-19 pandemic other companies in similar industries have higher liquidity than Indofood, although only slightly. During the pandemic years from 2020-2021, Indofood's current ratio fell slightly from 1.37 to 1.34 but not as much as the industry average from 1.39 to 1.30. This might be due to supply chain disruptions where early payments to suppliers have to be made and a drop of stock inventory due to delivery bottlenecks and increased cost of raw materials. The fall in Indofood's liquidity however, only lasts for a year before increasing sharply in 2022. This might be due to the ease in social restrictions and supply chain which increased purchase from consumers and

enabled Indofood to accumulate current assets in the form of cash and cash equivalent, short-term investments and others.

Profitability

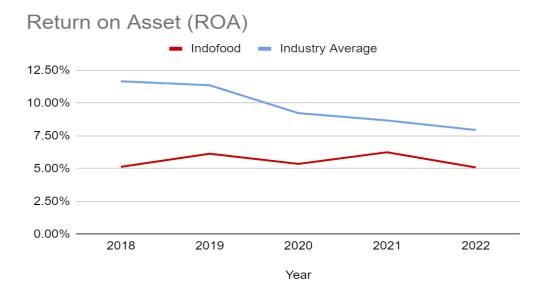


Figure 2. Return on Asset (ROA)

Table 2. Return on Asset (ROA)

Indofood	Industry Average	Year
5.14%	11.67%	2018
6.14%	11.37%	2019
5.36%	9.24%	2020
6.25%	8.68%	2021
5.09%	7.95%	2022

Indofood's Return on Asset increased during the pre-pandemic years (2018-2019). Although the industry records a higher Return on Assets (ROA), the industry average showed a downward trend. During the pandemic breakout in 2020, Indofood saw a drop in Return on Asset (ROA), although not as drastic as the industry average of around 2 percent. During the pandemic years from 2020 to 2022, the industry average Return on Asset (ROA) continued to drop from 9.24 to 7.95 percent, while indofood showed a slight rebound in 2021 before dropping again in 2022 to 5.09 percent. The overall downtrend of Return on Asset (ROA) for indofood and the industry indicated a severe drop in management efficiency in utilizing built-up assets to generate profit. This might be due to supply chain disruptions, rising costs on raw materials and input shortages



which affected companies until 2022. Indofood's ROA levels remained below the industry from 2018-2022.

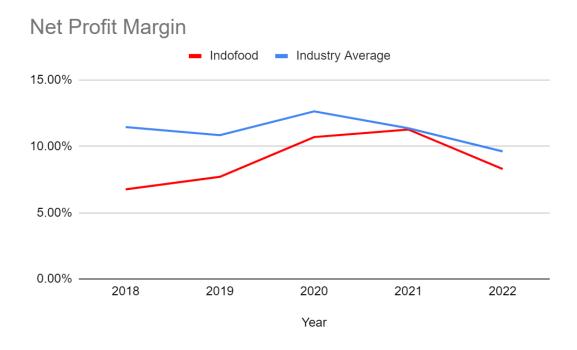


Figure 3. Net Profit Margin

Table 3. Net Profit Margin

Indofood	Industry Average	Year
6.76%	11.46%	2018
7.71%	10.85%	2019
10.71%	12.65%	2020
11.28%	11.37%	2021
8.29%	9.62%	2022

Net Profit Margin for Indofood increased sharply from 2018 to 2021 while the industry average only experienced an increase from 2019-2020. This might be due to the increased demand and stockpiling for consumer goods during the pandemic years. From 2021 to 2022, Net Profit Margin for Indofood and the industry average dropped as this might be due to a decrease in stockpiling and decrease in buying volume per visit. Indofood's Net Profit Margin levels remained below the industry from 2018-2022.



Efficiency

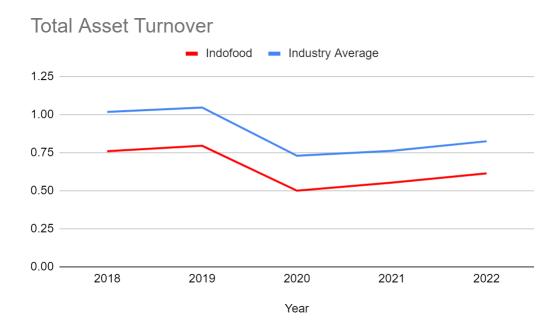


Figure 4. Total Asset Turnover

Table 4. Total Asset Turnover

Indofood	Industry Average	Year
0.76	1.02	2018
0.80	1.05	2019
0.50	0.73	2020
0.55	0.76	2021
0.61	0.83	2022

Total Asset Turnover of Indofood and the industry increased during the pre-pandemic years 2018-2019 which indicated healthy management efficiency in using assets to generate revenue. When the COVID-19 pandemic broke out in 2020, both Indofood and the industry experienced a sharp drop in management efficiency before increasing slightly from 2020-2022. This showed that the COVID-19 pandemic had an adverse effect on company efficiency in the industry.

Leverage

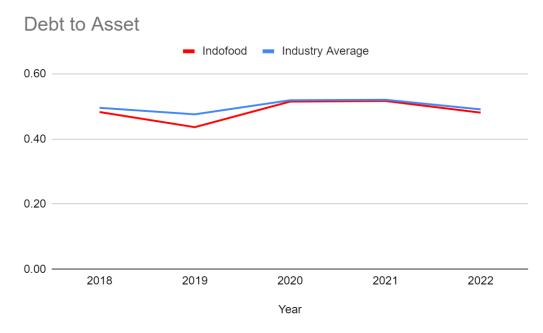


Figure 5. Debt to Asset

Table 5. Debt to Asset

Indofood	Industry Average	Year
0.48	0.50	2018
0.44	0.48	2019
0.51	0.52	2020
0.52	0.52	2021
0.48	0.49	2022

The Debt to Asset ratio of Indofood and the industry showed a decreasing trend in the prepandemic years (2018-2019). In 2020 the Debt to Asset ratio increased for indofood and the industry. This might be due to supply chain disruptions, social restrictions and rising costs which caused debt to rise. The Debt to Asset ratio remained constant until 2021 before decreasing slightly in 2022 as restrictions eased and business picked up.

5. CONCLUSION

The COVID-19 pandemic had caused drastic disruptions on various sectors of the Indonesian economy including the Fast Moving Consumer Goods Sector which is crucial to many businesses and consumers. In the case of PT. Indofood Sukses Makmur Tbk, the lockdowns and social restrictions implemented as countermeasures to the pandemic induced an increase in the demand for everyday household items, contributing to sales and profit growth for the



company. Despite that, bottlenecks in the supply chain, shortages in raw materials and rising input costs also had an adverse effect on the financial performance of Indofood as a whole.

The liquidity of Indofood and the industry remained at a positive uptrend and only affected slightly when the pandemic first broke out in 2020, which indicated a steady and healthy level of current assets accumulated relative to short-term obligations. In other words, Indofood is still in a stable position to pay off its current liabilities using its current assets and not in danger of default.

In terms of profitability, Indofood's management efficiency was greatly affected by the COVID-19 pandemic as shown in the drop of Return on Assets (ROA) from the start of the pandemic breakout until 2022. This means that Indofood's management and operational capabilities became less efficient which decreased their ability to utilise assets to generate profit. Its Net Profit Margin showed a sharp increase in 2020 during the start of the pandemic due to a rise in consumer goods demand but soon decreased until 2022.

Despite the drop in profits, efficiency in revenue generation increased steadily from 2020 to 2022. The increase in sales levels however, did not lead to profit increases due to the rising costs of inputs and supply chain inefficiencies. Indofood Debt to Asset ratio remained constant from pre-pandemic years of 2018 until 2022. The level of debt Indofood used however remained at a healthy level. The industry also showed a relatively similar trend.

Overall, the financial performance of Indofood and its competitors still remained at a stable level and was resilient throughout the pandemic years. It was mainly supported by favourable market demands for consumer goods and ease of social restrictions during 2021-2022. With a healthy debt level, increasing liquidity and consistent revenue generation, the profit levels of indofood is likely to stabilise again in the years ahead.

6. THEORETICAL IMPLICATION

The Resource Based View (RBV) of firms assumes that resources are heterogeneous and immobile. The results of this study showed that companies exposed to similar market environments and production patterns can show similar financial performance. Under the same industry, management strategies and resources can also be replicated as companies share similar supply chain channels and vendors. The Resource Based View (RBV) emphasises a lot on internal factors, however the results of this study showed that

external factors such as a global pandemic can affect management efficiencies of companies especially those relying a lot on supply chain of raw materials, factory production and consumer demand. A global pandemic can alter the way that resources are managed in companies.

7. PRACTICAL IMPLICATION AND RECOMMENDATION

Taking external factors into account, managers should be aware of their macro business environment as a factor that could significantly affect their marketing, sales and operational dynamics. In order to achieve competitive advantage firms must look not only into internal resource allocations but also external environments in order to formulate strategies to ensure continual business growth and stable financial performance.



In the case of Indofood, the pandemic experience should provide managers with new insights into how to manoeuvre a global disruption of its supply chain, production and sales. It is recommended that Indofood try to diversify its supplier networks and renegotiate terms with vendors to help improve delivery efficiencies, minimise debt and reduce costs. Increase in digitisation and adoption of Artificial Intelligence (AI) can also be implemented to improve operational efficiency. With these new implementations in place, Indofood should remain more competitive in the post-pandemic years and more ready to tackle any challenges of the rapidly changing business environment.

8. LIMITATIONS

There might be other factors that might affect Indofood's financial performance such as company culture, human capital, Russia-Ukraine War and others. The changes in financial performance during the years 2018-2022 might not only be due to the COVID-19 pandemic. Future research can explore other external factors during these years. As the sample of this study relied on secondary data from audited financial statements, the validity of the data cannot be verified further as access to primary data is difficult to obtain.

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	Https://us02web.zoom.us/j/88457731870-Int		
Meeting Room 1			
17 Dec 2023	08:00-	Moderator	Asst. Prof. Dr. Khusboo Kumari
Session 6 *	10:00		Research Scholar Debbarna Mukherjee
Extension Channel			Dr. Souvik Dasgupta

- 1. Financial Performance Analysis of PT XL Axiata Tbk: Before and During The Covid-19 Pandemic for the Period of 2017-2022 using DuPont Method **Soe Yoeng THE, Prof. Dr. Wiwiek Mardawiyah DARYANTO**
- Financial Performance Measurement and Analysis on Medco Energi Company during Oil and Gas Industry Challenging Period in the year of 2017 – 2021 - Farhad ARDI, Prof. Dr. Wiwiek Mardawiyah DARYANTO
- 3. Analysis of Key Financial Performance Measurement and Z-Score Assessment of Consumer Goods Companies in Indonesia evidence of PT Indofood Sukses Makmur and PT Unilever Indonesia for the Period of 2017-2022 **Heru KRISNATA**, **Prof. Dr. Wiwiek Mardawiyah DARYANTO**
- 4. Profitability, Liquidity, Receivables Collectivity and Solvency Measurement and Analysis Before and After Covid-19 of PT Blue Bird (BIRD) Tbk in Five Years Period 2018-2022 Roni SANTOSO, Prof. Dr. Wiwiek Mardawiyah DARYANTO, MM, CMA
- Measuring Financial Flexibility and Asset Efficiency of Telecommunication Industry in Indonesia Before and Post the Pandemic Covid-19 of the Years 2018-2022 - Stepanus ARDHANOVA, Prof. Dr. Wiwiek Mardawiyah DARYANTO
- 6. Financial Performance Measurement and Analysis of PT. Indofood Sukses Makmur Tbk. before and during the COVID-19 Pandemic in Indonesia Hans Hanpin Yoshuara, Prof. Roy H.M SEMBEL, Dr. Melinda MALAU
- 7. Brushstrokes of Sustainability: Kalighat Painting's Journey Towards Sustainable Development **Research Scholar Debbarna Mukherjee, Asst. Prof. Dr. Khusboo Kumari**
- 8. Financial Ratio Analysis of PT Chandra Asri Petrochemical Tbk. After Completing its Expansion Butadiene Plan in 2018 and The Effect of COVID-19 Pandemic for Periode Year of 2019 2022 **Ahmad FAUZAN S.Si, Prof. Dr. Wiwiek Mardawiyah DARYANTO**

Meeting Room 1	Https://us02web.zoom.us/j/88457731870-Int		
17 Dec 2023	10:00-	Moderator	Dr. Teuta Hazizi (Balliu)
Session 7	11:30		Garayev Elvin Mahir

- 1. European Framework in The Centre of The Preparation of Albanian Students as Future Entrepreneur **Dr. Teuta Hazizi (Balliu)**
- Tourism, Industry and Economy Reserves of The Economic-Geographical Region of Shaki-Zagatala -Garayev Elvin Mahir
- 3. Financial Performance Analysis of PT. Ciputra Development Tbk A Property Company in Indonesia **Dwi Ratnawati, Prof. Dr. Wiwiek Mardawiyah DARYANTO**
- 4. Effect of Work Environment, Work Discipline, and Compensation on Employee Performance With Work Motivation as Variable Moderation **Mr. Al Faris Tarieq Alwyni**
- 5. Unlocking Potential: The Role of Micro-credentials in Lifelong Learning and Professional Development **Dr. Ir. Firdaus BASBETH**
- 6. The Effect of Increased Excise Duty (Including Vat and Cigarette Tax) on Cigarette Industry Through Measuring Financial Performance Analysis Approach Evidence of PT Gudang Garam Tbk and PT Wismilak Inti Makmur Tbk for the Year 2018 – 2022 - Wahyu Dwi SETIAWAN, Prof. Dr. Wiwiek Mardawiyah DARYANTO