

A circular inset portrait of Leonard F. Hutabarat, Ph.D., a man in a dark suit and red tie, sitting at a desk with a reflection. Behind him is a wooden wall with a framed portrait and a flag.

# FOCUS GROUP DISCUSSION “ASEAN OUTLOOK ON THE INDO - PACIFIC AND ECONOMIC OPPORTUNITIES OF CANADA”

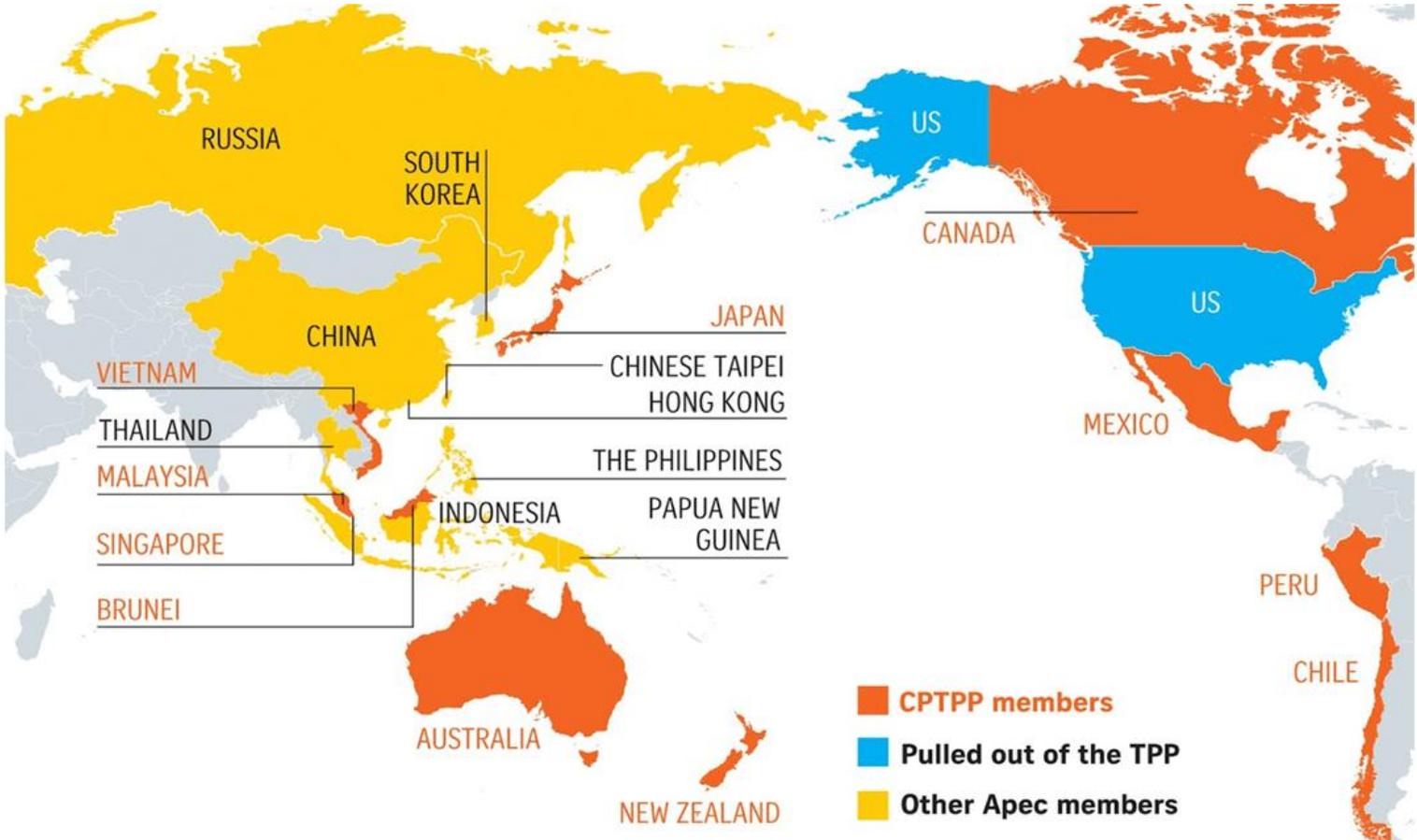
A night-time photograph of the Toronto skyline, featuring the CN Tower and numerous illuminated skyscrapers against a dark blue sky.

**Leonard F. Hutabarat, Ph.D.**

Toronto, 7 April 2021

# Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

a Free Trade Agreement between Canada and 10 other countries in the Asia-Pacific: Australia, Brunei, Chile, Japan, Malaysia, Mexico, New Zealand, Peru, Singapore and Vietnam.



# TRADE RELATIONS BETWEEN ASEAN AND CANADA



# Top 4 ASEAN Trading Partners for Canada

Countries	Indicator	2016	2017	2018	2019	2020
Vietnam	Total Imports	398.561.927	810.367.670	833.973.359	748.888.379	548.005.697
	Total Exports	3.740.202.916	3.915.061.623	4.158.013.788	5.266.238.222	6.099.572.807
	Trade Balance	-3.341.640.989	-3.104.693.953	-3.324.040.429	-4.517.349.843	-5.551.567.110
Thailand	Total Imports	680.351.565	562.637.333	602.422.377	664.696.262	594.041.319
	Total Exports	2.377.629.868	2.543.368.846	2.749.073.161	2.820.403.374	2.637.633.120
	Trade Balance	-1.697.278.303	-1.980.731.513	-2.146.650.784	-2.155.707.112	-2.043.591.801
Malaysia	Total Imports	535.659.716	553.388.180	605.185.468	605.079.240	572.811.054
	Total Exports	1.956.616.369	2.146.102.203	2.301.357.685	2.145.732.374	2.283.580.015
	Trade Balance	-1.420.956.653	-1.592.714.023	-1.696.172.217	-1.540.653.134	-1.710.768.961
Indonesia	Total Imports	1.100.704.112	1.331.347.440	1.657.198.393	1.453.234.647	1.327.841.370
	Total Exports	1.222.974.670	1.332.843.400	1.358.305.511	1.368.114.268	1.204.085.546
	Trade Balance	-122.270.558	-1.495.960	298.892.882	85.120.379	123.755.824
Singapore	Total Imports	963.678.326	1.005.115.221	927.412.117	1.148.623.329	917.965.274
	Total Exports	746.374.614	774.726.762	974.216.212	924.848.675	877.466.135
	Trade Balance	217.303.712	230.388.459	-46.804.095	223.774.654	40.499.139
Philippines	Total Imports	472.758.334	648.783.573	756.428.595	548.447.228	664.717.607
	Total Exports	1.023.240.556	1.072.328.222	1.119.843.654	1.208.122.785	889.934.844
	Trade Balance	-550.482.222	-423.544.649	-363.415.059	-659.675.557	-225.217.237
Brunei Darussalam	Total Imports	9.082.262	2.462.752	4.995.993	6.612.041	6.896.402
	Total Exports	1.571.445	4.167.160	5.807.198	295.823	1.347.539
	Trade Balance	7.510.817	-1.704.408	-811.205	6.316.218	5.548.863
Laos	Total Imports	8.654.197	4.722.252	2.642.418	2.143.110	1.922.558
	Total Exports	19.336.902	24.190.571	50.396.636	35.854.191	22.487.133
	Trade Balance	-10.682.705	-19.468.319	-47.754.218	-33.711.081	-20.564.575
Myanmar	Total Imports	29.323.459	30.578.126	26.765.640	39.240.667	39.760.364
	Total Exports	62.135.011	93.595.079	101.273.271	137.833.892	130.516.486
	Trade Balance	-32.811.552	-63.016.953	-74.507.631	-98.593.225	-90.756.122
Cambodia	Total Imports	31.153.145	39.648.023	60.526.996	55.198.898	23.466.526
	Total Exports	897.009.613	996.390.323	1.138.208.576	1.284.967.886	1.129.202.733
	Trade Balance	-865.856.468	-956.742.300	-1.077.681.580	-1.229.768.988	-1.105.736.207
Sub-total	Total Imports	4.229.927.043	4.989.050.570	5.477.551.356	5.272.163.801	4.697.428.171
	Total Exports	12.047.091.964	12.902.774.189	13.956.495.692	15.192.411.490	15.275.826.358
	Trade Balance	-7.817.164.921	-7.913.723.619	-8.478.944.336	-9.920.247.689	-10.578.398.187
Others	Total Imports	385.829.276.238	415.552.259.212	445.527.183.342	441.345.547.454	386.105.539.662
	Total Exports	390.451.029.181	419.915.910.991	446.007.951.351	438.237.454.658	389.892.904.235
	Trade Balance	-4.621.752.943	-4.363.651.779	-480.768.009	3.108.092.796	-3.787.364.573
Total All Countries	Total Imports	390.059.203.281	420.541.309.782	451.004.734.698	446.617.711.255	390.802.967.833
	Total Exports	402.498.121.145	432.818.685.180	459.964.447.043	453.429.866.148	405.168.730.593
	Trade Balance	-12.438.917.864	-12.277.375.398	-8.959.712.345	-6.812.154.893	-14.365.762.760



Vietnam is the largest trading partner for Canada in ASEAN with total export value of **USD 23.179.089.356** and an Import value of **USD 3.339.797.032** (2016-2020)



Thailand ranks the **Second** with total export value of **USD 13.128.108.369** and an import value of **USD 3.104.148.856** (2016 -2020)



Malaysia ranks the **Third** with total export value of **USD 10.833.388.646** and an import value of **USD 2.872.123.658** (2016 – 2020)



Indonesia is in the **Fourth** place with an export value of **USD 6.486.323.395** and import value of **USD 6.870.325.962** (2016-2020)



# CANADA'S IMPORT FROM THE WORLD (2016 – 2020)



# CANADA'S IMPORTS FROM THE WORLD (2016 – 2020)

	2016	2017	2018	2019
<b>United States</b>	209,990,061,928	222,448,881,392	235,083,477,832	229,992,051,981
<b>China</b>	48,597,671,288	54,621,829,044	58,316,989,855	56,529,195,987
<b>Mexico</b>	25,041,564,311	27,330,011,979	28,411,889,328	27,874,641,466
<b>Germany</b>	12,999,594,192	13,848,571,224	14,730,700,221	14,566,251,899
<b>Japan</b>	11,923,589,628	13,492,268,013	12,999,555,111	12,420,964,702
<b>Korea, South</b>	8,002,435,469	6,621,193,873	7,290,288,067	7,160,666,821
<b>Italy (incl. Vatican City State)</b>	5,690,267,562	6,277,676,757	6,946,163,458	7,137,146,757
<b>United Kingdom</b>	6,232,817,618	6,857,000,430	7,108,694,703	6,953,334,337
<b>France (incl. Monaco, French Antilles)</b>	4,477,780,684	4,769,095,509	5,552,822,237	6,553,485,037
<b>Vietnam</b>	3,740,202,916	3,915,061,623	4,159,089,116	5,266,238,222

# CANADA'S IMPORT FROM ASEAN (2016 – 2020)

Countries	2016	2017	2018	2019	2020
Vietnam	3.740.202.916	3.915.061.623	4.158.013.788	5.266.238.222	6.099.572.807
Malaysia	1.956.616.369	2.146.102.203	2.301.357.685	2.145.732.374	2.283.580.015
Thailand	2.377.629.868	2.543.368.846	2.749.073.161	2.820.403.374	2.637.633.120
Indonesia	1.222.974.670	1.332.843.400	1.358.305.511	1.368.114.268	1.204.085.546
Singapore	746.374.614	774.726.762	974.216.212	924.848.675	877.466.135
Cambodia	897.009.613	996.390.323	1.138.208.576	1.284.967.886	1.129.202.733
Philippines	1.023.240.556	1.072.328.222	1.119.843.654	1.208.122.785	889.934.844
Myanmar	62.135.011	93.595.079	101.273.271	137.833.892	130.516.486
Laos	19.336.902	24.190.571	50.396.636	35.854.191	22.487.133
Brunei Darussalam	1.571.445	4.167.160	5.807.198	295.823	1.347.539
Sub-total	12.047.091.964	12.902.774.189	13.956.495.692	15.192.411.490	15.275.826.358
Others	390.451.029.181	419.915.910.991	446.007.951.351	438.237.454.658	389.892.904.235
Total All Countries	402.498.121.145	432.818.685.180	459.964.447.043	453.429.866.148	405.168.730.593



Vietnam is the **Largest** ASEAN exporter to Canada with total export value of **USD 23.179.089.356** within 2016-2020



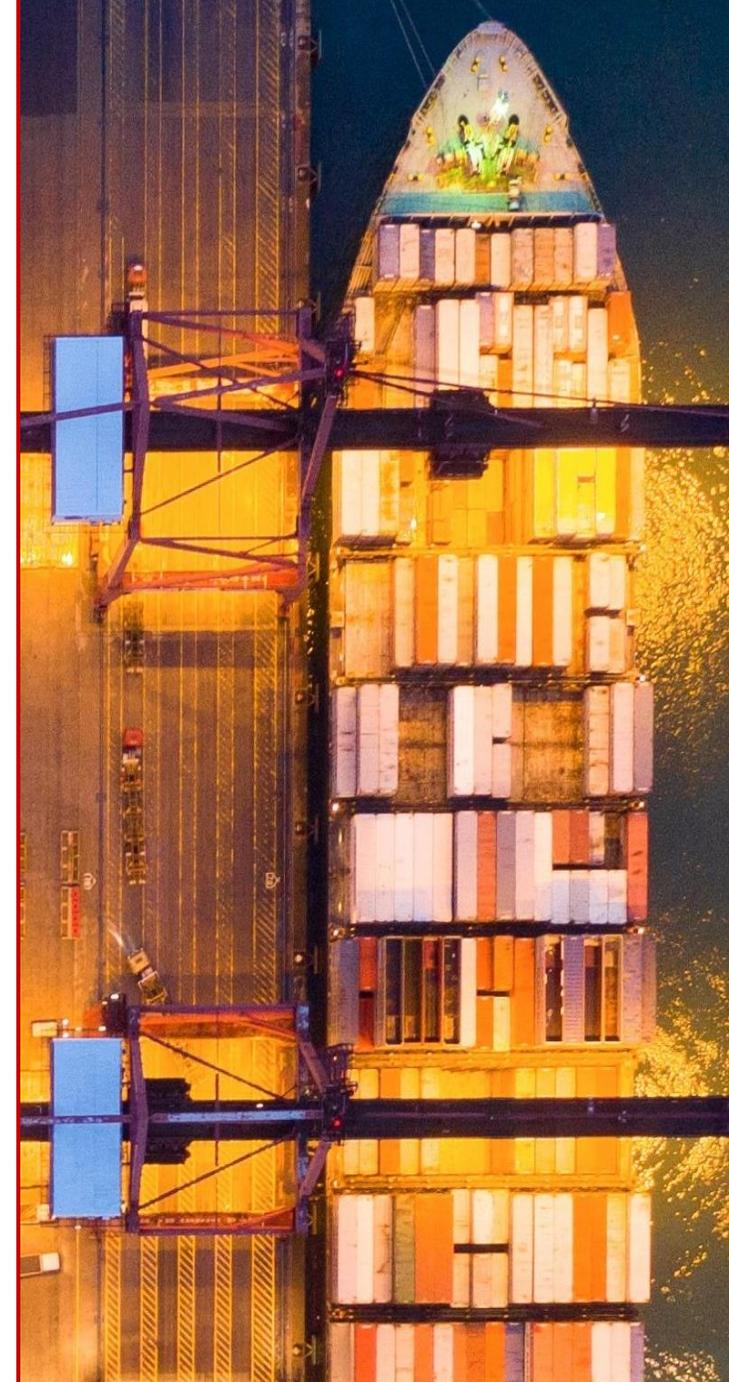
Malaysia is in the **Second** place with a total export value of **USD 10.833.388.646** within 2016 - 2020



Thailand ranks the **Third** ASEAN exporters to Canada with with an export value amounting to **USD 13.128.108.369** (2016-2020)



Thailand ranks the **Fourth** with an export value of **USD 6.486.323.395** (2016 - 2020 )



# CANADA'S EXPORTS TO THE WORLD (2016 – 2020)



# CANADA'S EXPORT TO THE WORLD (2016 – 2020)

	2016	2017	2018	2019
<b>United States</b>	297,529,694,101	318,963,350,155	337,930,778,102	336,560,443,512
<b>China</b>	15,830,417,300	18,182,591,156	21,373,882,822	17,537,775,095
<b>United Kingdom</b>	12,905,502,374	13,626,469,907	12,816,168,710	14,922,744,561
<b>Japan</b>	8,091,200,099	9,115,650,793	9,998,977,512	9,515,546,109
<b>Mexico</b>	5,763,710,252	6,049,876,133	6,342,554,474	5,518,313,637
<b>Germany</b>	3,068,465,829	3,185,483,485	3,726,491,813	4,745,334,141
<b>Korea, South</b>	3,303,668,402	4,083,077,753	4,526,336,357	4,183,110,270
<b>Netherlands</b>	2,146,006,468	2,420,101,081	3,666,806,045	3,905,684,173
<b>India</b>	3,006,484,955	3,294,774,836	3,314,298,677	3,648,239,241
<b>Hong Kong</b>	1,762,358,079	1,722,423,873	3,016,457,588	3,029,332,894

# CANADA'S EXPORT TO ASEAN (2016 – 2020)

Countries	2016	2017	2018	2019	2020
Indonesia	1.100.704.112	1.331.347.440	1.657.198.393	1.453.234.647	1.327.841.370
Malaysia	535.659.716	553.388.180	605.185.468	605.079.240	572.811.054
Singapore	963.678.326	1.005.115.221	927.412.117	1.148.623.329	917.965.274
Thailand	680.351.565	562.637.333	602.422.377	664.696.262	594.041.319
Phillipines	472.758.334	648.783.573	756.428.595	548.447.228	664.717.607
Vietnam	398.561.927	810.367.670	833.973.359	748.888.379	548.005.697
Myanmar	29.323.459	30.578.126	26.765.640	39.240.667	39.760.364
Cambodia	31.153.145	39.648.023	60.526.996	55.198.898	23.466.526
Laos	4.722.252	24.190.571	2.642.418	2.143.110	1.922.558
Brunei Darussalam	9.082.262	2.462.752	4.995.993	6.612.041	6.896.402
Sub-total	4.229.927.043	4.989.050.570	5.477.854.332	5.272.163.801	4.697.428.171
Others	385.829.276.238	415.552.259.212	445.480.768.707	441.345.547.454	386.105.539.662
Total All Countries	390.059.203.281	420.541.309.782	450.958.623.039	446.617.711.255	390.802.967.833



Indonesia is the **Largest** export destination for Canada with total import value of Canadian products amounting to **USD 6.870.325.962** within 2016-2020



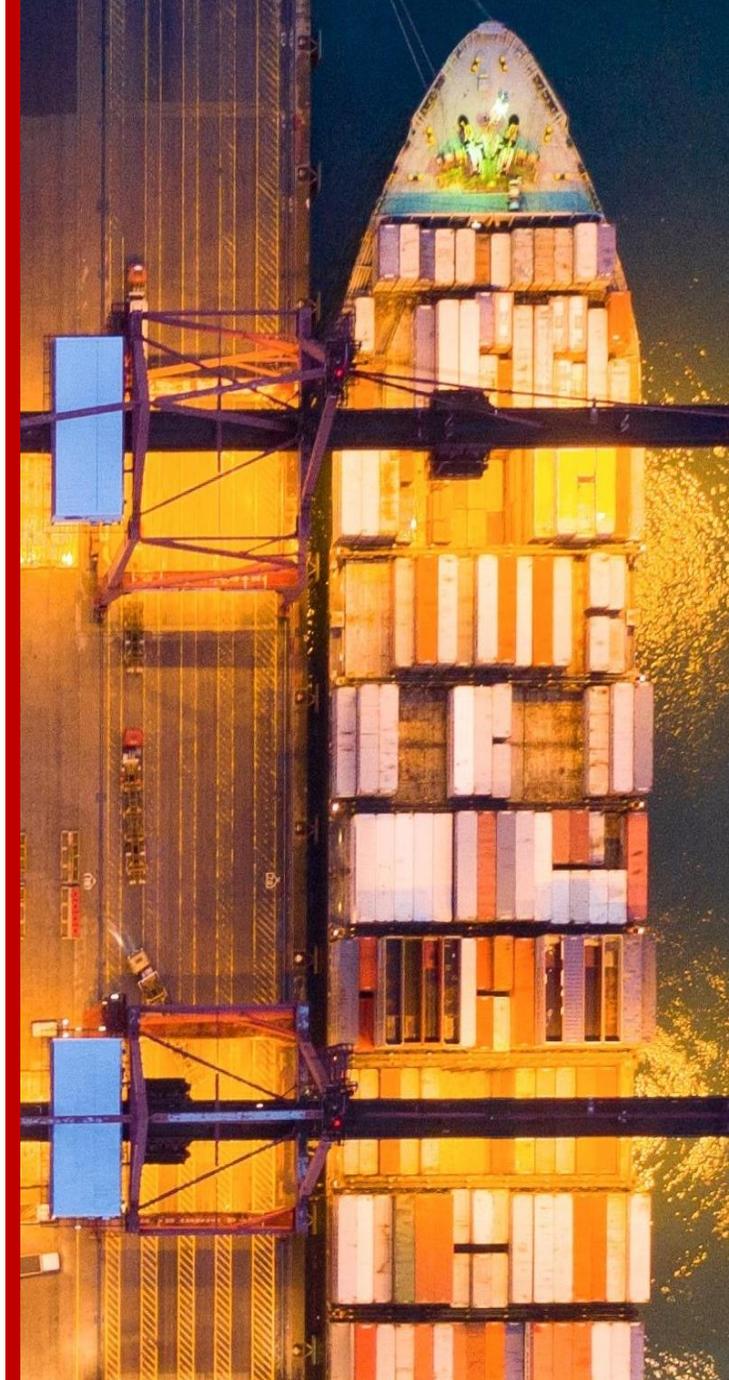
Malaysia is the **Second** export destination for Canadian products. Total Canadian Export to Malaysia within in 2016-2020 amounting to **USD 2.872.123.658**



Singapore is in the **Third** place with total import value of Canadian products amounting to **USD 4.962.794.267** within 2016-2020



Thailand ranks the **Fourth** with total import of Canadian products in 2016-2020 amounting to **USD 3.104.148.856**



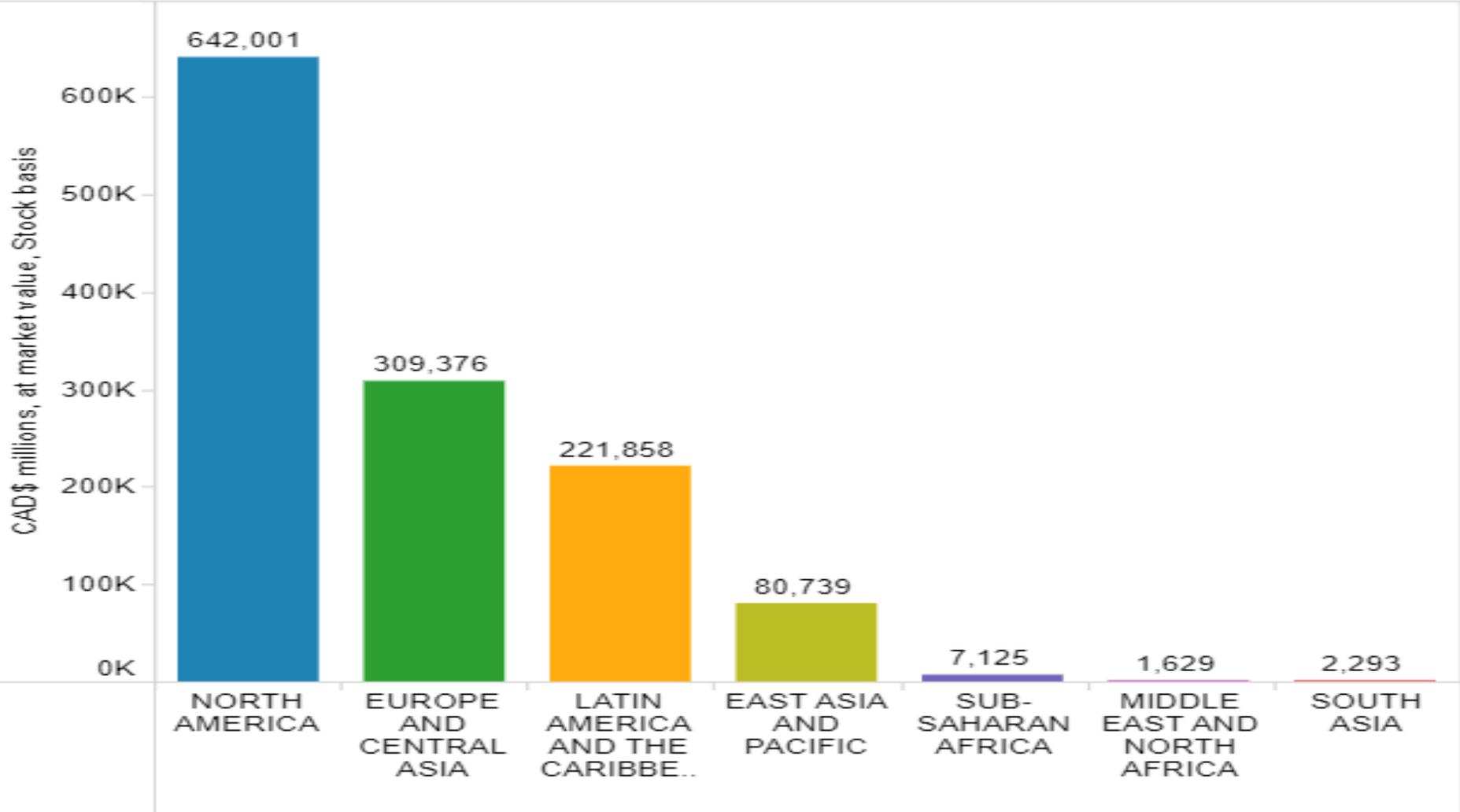
# INVESTMENT



# CANADA'S INVESTMENT IN THE WORLD

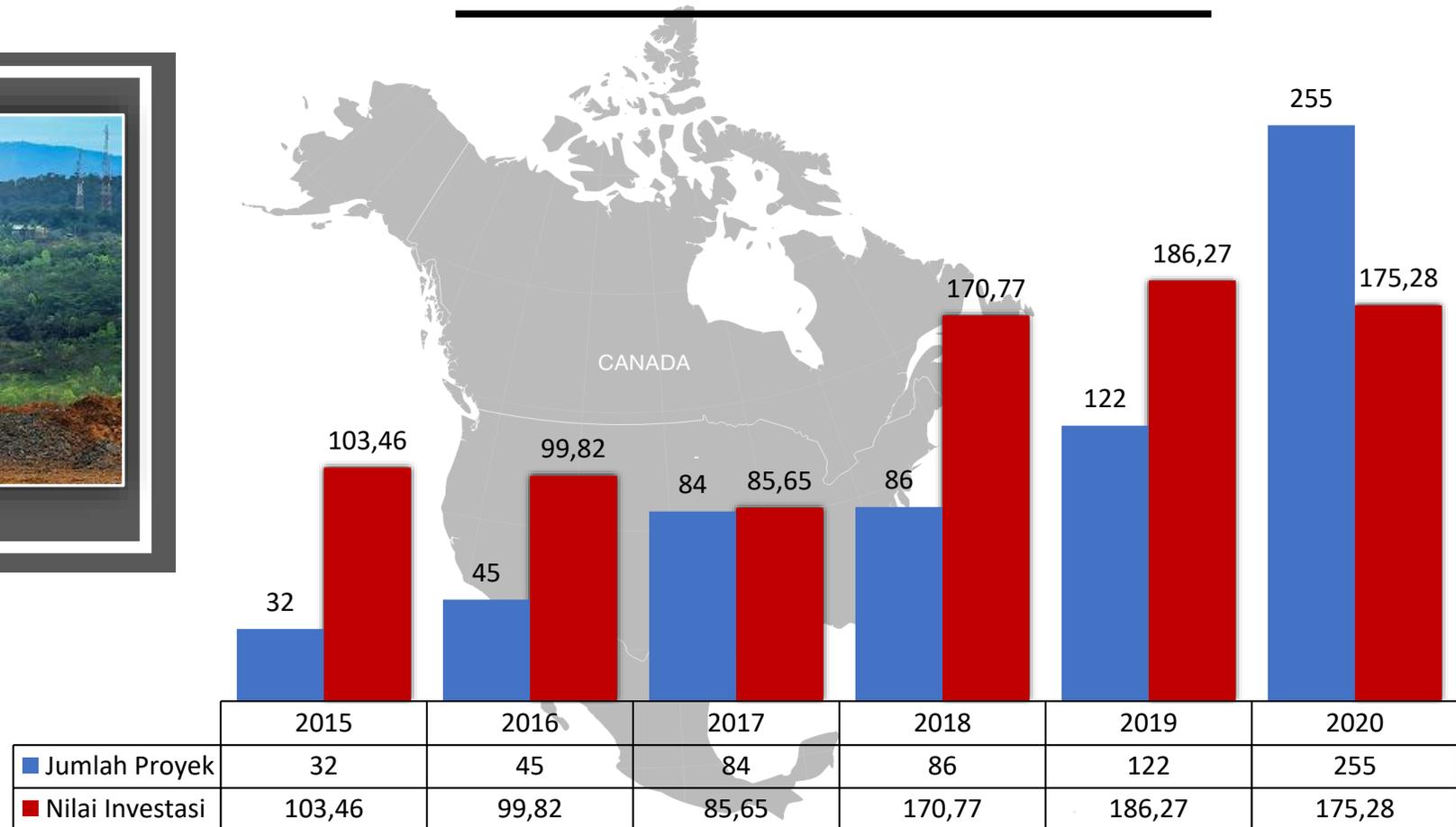


Canadian direct investment abroad, 2018





# CANADA'S INVESTMENT IN INDONESIA



Value in Million USD

Source : BKPM Februari 2021

# CANADA'S INVESTMENT IN INDONESIA

## BY SECTOR AND LOCATION



### Canada's FDI in Indonesia by sector in 2020

In US\$ thousand. Not including financial, upstream oil & gas sectors



Sectors	FDI	Share
Mining	158,388	90%
Metal	6,597	4%
Property	2,710	2%
Machinery & Electronic	2,358	1.3%
Logistic & Telecommunication	2,023	1.2%
Other Services	1,461	0.8%
Others	1,750	1.0%
<b>Total</b>	<b>175,287</b>	



FDI: Foreign Direct Investment. USD1 = IDR14,400. Source: BKPM, 2020.

### Canada's FDI in Indonesia by location in 2020

In US\$ thousand. Not including financial, upstream oil & gas sectors



Indonesia

Corridor	FDI	Share
Sulawesi	159,083	91%
Java	11,603	7%
Bali & NT*	3,011	2%
Kalimantan	1,355	1%
Sumatra	200	0.1%
Papua & Maluku	34	0.02%
<b>Total</b>	<b>175,287</b>	

\*) Nusa Tenggara. USD1 = IDR14,400. Source: BKPM, 2020

# STRATEGIC ENGAGEMENT



- Indo-Pacific Region as the most dynamic economic growth in the world
- An ideal platform for Canada economic cooperation:
  - ✓ ASEAN - Canada FTA
  - ✓ Indonesia - Canada FTA
- Opportunities for cooperation in maritime sector, connectivity and sustainable development



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